

Bidder's Name:.....						
No.	Criterion	Criterion Importance Coefficient	Index	Bidder's Statements	Scoring Criteria	
				Project Information		
1	Experience & Knowledge	50	Number of similar projects carried out by the bidder in his own country in the last five years	Documents to be presented (According to Form 1)	<p>≥ Qty mentioned in RFQ for each equipment in the lot- 10 Marks</p> <p>≥ Qty mentioned in RFQ for each equipment in the lot supplied to Top 50 Container Terminals - 10 Marks</p> <p>≥ 3 projects of Qty mentioned in RFQ for each equipment in the lot - 10 Marks</p> <p>≥ In time delivery of Qty mentioned in RFQ for each equipment in the lot - 10 Marks</p> <p>≥ Client Certificate towards satisfactory performance of Qty mentioned in RFQ for each equipment in the lot 10 Marks</p>	
		40	Number of the similar projects accomplished by the bidder abroad in the last five years	Documents to be presented (According to Form 2)	-do-	
		10	Company's registration and establishment records	Documents to be presented	10 Marks if documents are presented else zero.	
		Total score (Out of 100)				
		Total scores multiplied by weight factor (30%)				
2		100	Financial statements for the last five years	Documents to be presented (P/L Account, Balance Sheet & Cash Flow statement for last 5 years)	<p>30 Marks if Value of Permanent Assets ≥ contract value</p> <p>30 Marks if average turnover for last three years ≥ contract value</p> <p>40 marks if company is having net profit for last three years</p>	

		Total score (Out of 100)			
		Total scores multiplies by weight factor (15%)			
3	Good performance in Previous projects	100	Evaluation of bidder's performance by previous employers for similar or bigger accomplished projects in the last five year OR	Bidder shall prepare one copy of Form 3 for each one of his previous projects and receive confirmation of the relevant employer (To be signed and stamped)	Average of Form 3 marks (At least 3 from different clients to be submitted).
			Periodical evaluations made by regulatory bodies regarding bidder's performance	Scores given by regulatory bodies may be replaced by the above evaluative information given by employers	Scores given will be converted in to % and will be considered for evaluation.
		Total score (Out of 100)			
		Total scores multiplies by weight factor (5%)			
4	Technical & Planning Capabilities	40	Project key-personnel	Bidder shall submit the filled-in Form 4 with his organization chart related to this project	Following key personnel shall be declared with about 10 years' experiences in crane manufacturing for each year less than 10 years' experiences 2% will be deducted from score 1- Project manager 12% 2- Deputy Project Manager 12% 3- Quality Assurance Manager 12% 4- Project Engineer 8% 5- Design Coordinator 8% 6- Planning Engineer 8% 7- HSE Officer 8% 8- Construction supervisor 8% 9- Procurement Coordinator 8% 10- NDT engineer 8% 11- QC inspector 8%

		60	Non-delayed projects of the bidder within past five years	Bidder shall mention his non-delayed projects within past five years	Total number of projects (work orders) executed within last 5 years Total number of non-delayed projects within last 5 years Marks given will be % of Non-Delayed projects X 60
		Total Score (Out of 100)			
		Total scores multiplied by weight factor (5%)			
5	Technical Know – how In Regard To The Project Design	30	Design experience for similar projects	Documents to be presented	One of following items to be submitted: 1. Local or any international patent about the similar equipment or subsystem design 2. Self-declaration of the crane design and manufacturing projects including name of clients, type of cranes and delivery year IPGPL has the right to investigate self-declaration information if find it necessary
		20	Evaluations by bidder's ex-employers for design potentials	Bidder shall provide evaluations made by his ex-employers regarding design potentials	Reference letter from clients of the bidder to be submitted: Each reference letter 10 marks (Max. 20 Marks)
		20	Bidder's research and development organization chart	Documents to be presented	Approximately 4% of total employees to be engaged in R&D Dept. Each percent of employee can gain 5 mark out of 20 (Max. 20 Marks)
		10	Creativity and innovation in previous designs, research and development	Documents to be presented	One of following items to be submitted: 1. Local or any international patent about the similar equipment or subsystem design 2. Any Local or international awards or permission for design of the similar equipment IPGPL has the right to investigate self-declaration information if find it necessary

		10	Training facilities	Documents to be presented according to the attached Form 5 explaining training facilities, instructors, timing, simulators, and types of trainings provided	Availability of training facility: 4 Marks ISO 10015:1999 Certification or other equivalent international standards: 4 Marks ISO 7130 "Earth-moving machinery -- Operator training" or other equivalent international standards: 2 marks	
		10	Membership in professional societies and institutes	Documents to be presented	Membership in international related manufacturing/Engineering societies, membership in PEMA Each membership 5 marks subject to maximum of 10 marks	
		Total score (Out of 100)				
		Total score multiplied by weight factor (10%)				
6	Production Capability	30	Standards of production	Filled-in Form 6 and corresponding documents shall be given	<p>In STS and RTG crane following standard or equivalent will be considered</p> <ol style="list-style-type: none"> 1-FEM for structural 2-AWS, BS or JIS for welding 3-IEC for electrical <p>For reach stacker and empty container handler</p> <ol style="list-style-type: none"> 1.ISO 10525 (Stability for Container Handling Trucks) 2.EN 1459 (Safety for building Container Trucks) 3.ISO 3046 (Engine rating of power-torque-fuel-emissions) 4.EN 12895 (Electrical systems Electro-Magnetic-Capability EMC) <p>For tractor following standard will be considered</p> <ol style="list-style-type: none"> 1.EN 1551 (Safety for building Industrial Trucks) 2.ISO 3046 (Engine rating of power-torque-fuel-emissions) 3.EN 12895 (Electrical systems Electro-Magnetic-Capability EMC) <p>Each project with European or American international standard 10 points</p>	

		30	Production capacity	Documents shall be given	Annual production capability Should be at least triple of the quantity requested by RFP within expected delivery time: < 90% of the expected production capacity – No Marks 90%-100% of expected production capacity -10 marks 101%-110% of expected production capacity - 20 marks >110% of expected capacity – 30 Marks	
		40	Quality system and Guarantee processing	Documents shall be given	<ol style="list-style-type: none"> 1. ISO 9001/ISO 14001/OHSAS 18001 Certification – 3 Marks for each certificate (Max. marks – 9) 2. Copies of PBG released for at least 3 past similar projects – 7 Marks each PBG (Max. marks – 21) 3. The average of received points from past 3 clients of the bidder in Row No. 5 of Form 3 in % x 10 	
		Total score (Out of 100)				
		Total score multiplied by weight factor (10%)				
7	Managing Capability	30	Organization chart and management (Director, members of the board of directors and top level managers)	Documents to be presented (complete resumes including of education, training and experience of all people involved)	Full marks for complete submission.	
		50	Having exclusive agent in the Islamic Republic of Iran	Documents to be presented	<p>The bidder shall introduce his agent in Iran with at least 5 years' experiences with the bidder. Information about the agent shall be filled in Form-7 of the tender document.</p> <p>IPGPL has the right to ask his Iranian partner or other Iranian authorities to confirm the provided information of about Iranian agent.</p>	

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				Project Information	
		10	Bidder's project control system	Documents to be presented	Number of PMP / PRINCE 2 or equivalent standard certified Project Managers
		10	Bidder's value engineering system	Documents to be presented	<p>Membership in the local or international value engineering societies for institutes like:</p> <p>American Value engineering society (SAVE International)</p> <p>Institute of Value Management UK.</p> <p>OR: having trained employee AASHTO VE certificate from American Association of State Highway and Transportation Officials (AASHTO)</p> <p>(Value engineering certificate from equivalent institute or ordination is acceptable)</p>
		Total Score (Out of 100)			
		Total score multiplied by weight factor (10%)			

8	Equipment Capabilities	100	Bidder's capability for supply of equipment according to demand (ownership or rent)	Bidder shall prove his capability for supply of equipment demanded by presenting the ownership documents or rental contracts to perform this contract	Self-declaration would be enough and in case of any Contrary to the bidder declaration, the bidder will be rejected. In case of any suspicious to declared information the tender holder has the right to ask for a copy of registered ownership document	
		Total Score (Out of 100)				
		Total scores multiplied by weight factor (15%)				
		Grand Total (Total of weighted scores for Sections 1 to 8)				