

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

<b><u>S.no</u></b>	<b><u>Clause Description</u></b>	<b><u>Details of Item per Tender Requirement</u></b>	<b><u>Query/ Suggestion</u></b>	<b><u>Clarifications</u></b>
<b>M/s AECOM</b>				
<b>1</b>	Clause 5.3, Scope of Services, Engineering Surveys and Investigations, Pg. 74	The above data shall be collected from secondary sources, except bathymetry, topography and geotechnical data...	Please provide the extent of bathymetry and the number of marine/ land boreholes to be considered for the investigations at each of the jetty location so as to have at par competition between various bidders.	<ol style="list-style-type: none"><li>1. Bathymetry survey shall cover an extent of 10 line km at each terminal.</li><li>2. Topographic survey for the proposed terminal shall cover following areas:<ol style="list-style-type: none"><li>a. An area of 4 ha. at each terminal at a grid spacing of 10 m</li><li>b. Along the connectivity route to the nearest main road connectivity network from the proposed terminal at a grid spacing of 50 m</li></ol></li><li>3. 3 No. of marine and 3 land based boreholes are required to be carried out minimum 30 m below the bed level alongwith the standard tests and analysis.</li></ol>

**IPA Pre-Bid Queries-Compiled**

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2	Deliverable, timeframe and payment schedule, Pg. 77	<table border="1"> <thead> <tr> <th>S.No.</th> <th>Milestone</th> <th>Time*</th> <th>Payment (%)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Inception report with Traffic survey and investigations</td> <td>D + 15 days</td> <td>10</td> </tr> <tr> <td>3</td> <td>Conceptual design and Preliminary cost</td> <td>D + 30 days</td> <td>15</td> </tr> <tr> <td>4</td> <td>Financial Analysis with detailed cost estimates</td> <td>D + 45 days</td> <td>10</td> </tr> <tr> <td>5</td> <td>Detailed Engineering design with BoQ and specifications</td> <td>D + 60 days</td> <td>25</td> </tr> <tr> <td>7</td> <td>Detailed Project Report</td> <td>D + 75 days</td> <td>10</td> </tr> <tr> <td>8</td> <td>Report on EIA</td> <td>D + 90 days</td> <td>10</td> </tr> <tr> <td>9</td> <td>Tender Document Preparation</td> <td>D + 90 days</td> <td>10</td> </tr> <tr> <td>10</td> <td>EIA clearance</td> <td></td> <td>10</td> </tr> </tbody> </table>	S.No.	Milestone	Time*	Payment (%)	1	Inception report with Traffic survey and investigations	D + 15 days	10	3	Conceptual design and Preliminary cost	D + 30 days	15	4	Financial Analysis with detailed cost estimates	D + 45 days	10	5	Detailed Engineering design with BoQ and specifications	D + 60 days	25	7	Detailed Project Report	D + 75 days	10	8	Report on EIA	D + 90 days	10	9	Tender Document Preparation	D + 90 days	10	10	EIA clearance		10	<p>To carry out the preliminary and detailed design bathymetry, topography and geotechnical investigations are very much required and are to be carried out as part of the assignment. However, given the 9 jetty locations the timeframe for the investigations itself would take around 10 to 12 weeks as these investigations can take place one after the other to optimize the cost for investigation at all the sites.</p> <p>It may be noted that 9 separate DPRs need to be prepared along with the detailed designing and EIA report of 9 jetties along with the associated infrastructure and specifications; the timeframe provided for the same is nonrealistic.</p> <p>In view of the above, we request you to consider the below proposed timeframe and associated payment schedule.</p>	<p>Deliverable, time frame and payment</p> <table border="1"> <thead> <tr> <th>S. No</th> <th>Milestone</th> <th>Time frame</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Inception Report</td> <td>D+15</td> <td>10%</td> </tr> <tr> <td>2</td> <td>Traffic Survey Report</td> <td>D+30</td> <td>5%</td> </tr> <tr> <td>3</td> <td>Site Investigations and Survey Report</td> <td>D+60</td> <td>10%</td> </tr> <tr> <td>4</td> <td>Conceptual Design and Preliminary Cost</td> <td>D+70</td> <td>10%</td> </tr> <tr> <td>5</td> <td>Detailed Engineering Design with BOQ and specifications</td> <td>D+90</td> <td>15%</td> </tr> <tr> <td>6</td> <td>Financial Analysis with Detailed Cost Estimates</td> <td>D+90</td> <td>10%</td> </tr> <tr> <td>7</td> <td>Detailed Project Report</td> <td>D+120</td> <td>10%</td> </tr> </tbody> </table> <p>schedule is revised as follows:</p>	S. No	Milestone	Time frame	Payment	1	Inception Report	D+15	10%	2	Traffic Survey Report	D+30	5%	3	Site Investigations and Survey Report	D+60	10%	4	Conceptual Design and Preliminary Cost	D+70	10%	5	Detailed Engineering Design with BOQ and specifications	D+90	15%	6	Financial Analysis with Detailed Cost Estimates	D+90	10%	7	Detailed Project Report	D+120	10%
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<b>3</b>	Page 6, Clause -Section 1- Letter of Invitation	Cargo Jetties	The sentence “This will take off cargo traffic from the road and will promote coastal shipping of cargo.” The assignment is of a strategic nature and should allow for significant analysis of cargo flows inland via river barging. The assignment should consist of a long-term economic/ traffic forecast to maximise the development potential of barged cargo.	The scope is provided in the RFP document. The consultant shall carry out the work to meet the objective of the assignment.																																																											
<b>4</b>	Page 6, Clause -Section 1- Letter of Invitation	Cargo Jetties	We assume one or more of the stated 6 sites could be designated as a high volume river cargo handling facility. Please clarify which of the stated sites would apply to this category of cargo jetties.	Each Jetty site has to be designed as per the traffic estimate at that particular location. The Client has not earmarked any sites for high volume river cargo handling facility.																																																											

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<b>5</b>	Page 6, Clause -Section 1- Letter of Invitation	Existing survey	The sentence “based on the Survey, following locations.... “. Can we please have a copy of the stated survey report.	The data shall be shared with the selected bidder.
<b>6</b>	Page 29, Clause 9.4.4	Key staff	A large application of this assignment should be applied to the evaluation of cargo volumes / passenger throughput at each site. Thus we suggest a highly experienced “Transport Economist” be assigned to the key staff list.	The condition given in the RfP remains unchanged.
<b>7</b>	Page 30, Clause 9.4.4	Technical evaluation	For a highly technical proposal the technical evaluation threshold of 65% should be upgraded to 75%.	The condition given in the RfP remains unchanged.
<b>8</b>	Page 30, Clause 9.4.4	Technical evaluation	For a quality cum price proposal the evaluation criteria should be considered as 80:20.	The condition given in the RfP remains unchanged.
<b>9</b>	Page 74, Clause 5.3	Traffic survey	The stated traffic survey should be considered up to 30 years i.e. the probably economic life of the individual project given that these are strategic facilities of the area.	Agreed. The traffic analysis shall be prepared for the period of 30 years.
<b>10</b>	Page 74, Clause 5.3	Traffic survey	For sites allocated to cargo traffic it is assumed potentially large land areas will be needed for cargo handling and short term storage, truck parking, admin facilities etc. Please confirm the area of land available at each jetty site. Noting here that the cargo type maybe a mixture of break bulk and container and require considerable land.	The availability of area is provided in Appendix II. The area details will be provided to the selected consultant for undertaking the planning exercise.

**IPA Pre-Bid Queries-Compiled**

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<b>11</b>	Page 74, Clause 5.3	Scope of Work- land transportation	It is not understood how road based transport maybe applied to each site. It is assumed that a road transport analysis will be undertaken by others. Please confirm our understanding is correct	As part of the study, road connectivity to the respective sites from the main road network needs to be carried out by the consultant.
<b>12</b>	Page 74, Clause 5.3	Scope of Work – Future expansion	Should the traffic surveys identify relatively large potential cargo volumes it is also assumed that the jetties may be to be expanded beyond the dimensions given (Appendix II refers). Please confirm that the consultant should plan for all future development needs of the assignment.	The consultant has to carry out the phase wise development of terminal based on the potential traffic.
<b>13</b>	Page 74, Clause 5.3	Traffic surveys	Please note that the traffic studies may identify the need for jetty structures with cranes able to handle large and heavy cargo elements in order to create an efficient logistic facility.	The jetties have to be planned accordingly by the selected consultant.
<b>14</b>	Page 74, Clause 5.3	Shipping	Should sites be identified as having significant potential cargo volumes it is also considered possible that large size barges may be needed in the future. Here we identify with 2 large inland river systems such as the Yangtze & Pearl river whereby dedicated large logistical and river transport systems have been developed.	The requirement should be assessed and have to be covered by the consultant as part of the traffic study.
<b>15</b>	Page 74, Clause 5.3	Scope of Work -planning & design	Please confirm that planning and design of any complimentary inland river depots, jetties and like facilities are excluded from the scope.	The RfP is for the planning and design of the coastal jetties and the associated terminal infrastructure as mentioned in the RFP.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

<b>16</b>	Page 75, Clause 5.3	Scope of work - Surveys	Last sentence under “Engineering Surveys and Investigations”. It is assumed that all added surveys will be scoped under this assignment and procured directly by IPA – please confirm	Surveys and Investigations as mentioned in the RFP are part of the scope of the assignment.
<b>17</b>	Page 75, Clause 5.3	Scope of work - boreholes , environmental baseline data	As stated in the RfP all site data exists including under the headings listed at the top of page 75. Please confirm that all site survey works (in the categories listed) are not included in the scope of work.	All these data need to be collected from the secondary sources as mentioned in the RFP. Further, additional surveys and investigations at each site will also need to be carried out. The data collection and corroborating its veracity will be the responsibility of the Consultant. IPA and Goa Ports Department will provide the data whichever is available with them and will assist in arranging the data from relevant agencies on best effort basis.
<b>18</b>	Page 75, Clause 5.3	Scope of Work – Hydraulic data	Please confirm that the hydraulic data (tide , wave, flood etc.) has been prepared for up to 100 years return periods for each site and thus all hydraulic modelling is excluded from the scope of work	Refer reply to query in S. No. 17
<b>19</b>	Page 76, Clause 5.3	Scope of Work – civil	The design works does not refer to land side facilities such as cargo storage, buildings, roads, drainage, utilities and the like. Please confirm that the design only allows for marine jetties and this may be inconsistent with respect to providing an integrated logistics facilities (both cargo &	The detailed design of all the utilities and onshore infrastructure is also covered in the scope of the consultant. Refer Pg. 75 of RFP “It shall be responsible for the accuracy of the physical details such as alignment, including safety devices,

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			passenger)	utilities, service lines, structures, evacuation of cargo, etc. The layout and preliminary designs shall be supplemented with explanatory drawings, statements, charts, notes as necessary.”
<b>20</b>	Page 77, Clause 5.3	Duration of Works	Please note that the schedule does not allow for the collation of additional survey material. Please note that the design may not commence until all survey work is complete.	Refer reply to query in S. No. 2
<b>21</b>	Page 77, Clause 5.3	Duration of Works	Please note that there is no milestone activity for the gathering of existing project data. Please confirm that IPA will hand over such data on day 1 of the assignment and all data will be in an electronic form.	The IPA and Goa Ports Department will provide the data available with them or help in arranging the data from relevant sources on best effort basis.
<b>22</b>	Page 77, Clause 5.3	Duration of the works	Please note that the design process is to a tender stage and may include all civil works, utilities and cargo storage facilities. Thus the Detailed Design period may need to be extended. Likewise the Detailed Design cannot commence until all cargo forecasting & Master Planning have been completed. This step by step approach should be considered in the time frame table	Refer reply to query in S. No. 2
<b>23</b>	Page 77, Clause 5.3	Scope of Work – general	Please confirm that the consultant shall not be required to be involved in any land procurement or aspect of resettlement / compensation with respect to any of the project sites. Noting here that cargo handling areas maybe large.	The condition given in the RfP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

<b>24</b>	Page 77, Clause 5.3	Scope of Works – tender documents	Please confirm a full tender documents will be provided to IPA whereas the tender and award process is excluded from the SOW.	The condition given in the RfP remains unchanged.
<b>25</b>	Page 77, Clause 5.3	Scope of Works - general	Please confirm that the consultant only has to liaise with IPA and no other party / stakeholder etc. for the purposes of approvals etc of all documents / reports prepared by the consultant. Please also note that the project assignment task lists and durations does not stated any requirement (including time) for third party approvals.	The consultant has to liaise with IPA/Ministry of Shipping for payment which will be approved only after the concurrence of Captain of Ports, Goa.
<b>26</b>	Page 77, Clause 5.3	Scope of work – general	Please confirm that the consultant scope excludes the work associated with procuring all public utilities to each site.	Refer reply to query in S. No. 19
<b>27</b>	Page 2, E-Tender Notice	Proposal submission	Depending on IPA’s replies to the above queries we will require additional time to prepare an offer and respectfully request additional 4 weeks duration after the receipt of replies to our queries.	The last date of submission is extended to 1 <sup>st</sup> Feb 2017.
<b>28</b>	Page 92, Clause 6.5.8(e)	Insurance	We request you to amend this clause such, that the consultant shall not be responsible for maintaining insurance for force majeure related to clients’ assets. This is keeping in mind that the consultant will have professional liability insurance in place.	The condition given in the RfP remains unchanged.
<b>29</b>	Page 92, Clause 6.5.8(c)	Risks & Coverage	As per industry practice, we request you to reduce the duration of Professional Liability Insurance to a maximum of 2 years beyond completion of project instead of 5 years.	The condition given in the RfP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

<b>30</b>	Page 10, Clause 2.1.11	Termination of Contract	We request you to kindly amend the clause and incase the client terminates the contract, the consultant should be paid for their input until the last date of their work on the project.	The condition given in the RfP remains unchanged.
<b>31</b>	Page 89, Clause 6.4.5	Termination	There is a reference to clause 2.5.1 a), b), d), e) or f) however this is missing in the RfP document. Please clarify.	Refer reply to query in S. No. 34
<b>32</b>	Page 43, Form 3B	Eligible Projects	Please confirm if the minimum eligibility criteria for <b>5 projects</b> stated in this form can be of projects with contract value INR 1.5 crores Kindly request you to consider DPR assignments as well for the additional assignments apart from the assignments furnished in the minimum eligibility criteria.	The condition given in the RfP remains unchanged.
<b>33</b>	Page 27,Clause 9.3	Completion Certificate	Please confirm if an ‘undertaking’ is acceptable in case of not having a completion certificate. Our request is because of the fact that on few projects completed outside India/ international projects, it is difficult to provide completion certificates since this is not a standard practice in other regions. We request that work order copies and/or ‘undertaking’ on bidder’s letterhead with details of the assignment is accepted. Kindly confirm.	The consultant has to provide the completion certificate of the completed project issued by the client on his letter head.
<b>34</b>	Page 89,Clause 6.4.5	Termination	There is a reference to clause 2.5.1 a), b), d), e) or f) under this clause. However the said clause is missing in the RFP. Kindly confirm if this refers to clause 6.4.1	Confirmed

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<b>M/s WAPCOS</b>				
35	Section 2: Instruction to consultants Clause No. 7.3(i) page no 19	i. The Key Personnel must be permanent and full time employee(s) of the firm.	It is requested to kindly relax this clause.	The condition given in the RfP remains unchanged.
36	Section 2: Instruction to consultants Clause No. 9.3 Page no 27	<p>Minimum Qualification Criteria (To be satisfied by the lead partner or to be jointly satisfied by both the lead and JV partner).</p> <p>For the purpose of qualification, the following criteria shall apply:</p> <p>Technical Capacity: The Applicant shall have, over the past 7 (seven ) years preceding the last date for submission of bid, successfully completed Similar Works as per details below:</p> <p>Three similar works each with consultancy fee of over Rs. 1.5 crores Or Two similar works each with consultancy fee of Rs over 2.0 crores Or One similar work with consultancy fee of over Rs. 2.5 crores</p>	<p>We request you to kindly relax the Minimum Qualification Criteria (To be satisfied by the lead partner or to be jointly satisfied by both the lead and JV partner) as per follow:</p> <p>For the purpose of qualification, the following criteria shall apply:</p> <p>Technical Capacity: The Applicant shall have, over the past 7 (seven ) years preceding the last date for submission of bid, successfully completed Similar Works as per details below:</p> <p>Three similar works each with consultancy fee of <b>over Rs. 1.0 crores</b> Or Two similar works each with consultancy fee of Rs <b>over 1.5 crores</b> Or</p>	The condition given in the RfP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

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			One similar work with consultancy fee of <b>over Rs. 2.0 crores</b>																																					
37	Data Sheet	S.No-3.0 duration of project is 6 months	Since the scope of work is huge involving traffic survey, topographical survey, geotechnical survey, bathymetric survey and data collection etc. It is requested to kindly increase the duration of project to at least <b>9 Months</b>	Refer reply to query in S. No. 2																																				
38	Section 5: Terms of Reference	Deliverable, time frame and payment schedule <table border="1"> <thead> <tr> <th>S.No</th> <th>Milestone</th> <th>Time</th> <th>Payment%</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Inception report with Traffic survey and investigations</td> <td>D + 15 days</td> <td>10</td> </tr> <tr> <td>3</td> <td>Conceptual design and Preliminary cost</td> <td>D+30 days</td> <td>15</td> </tr> <tr> <td>4</td> <td>Financial Analysis with detailed cost estimates</td> <td>D + 45 days</td> <td>10</td> </tr> <tr> <td>5</td> <td>Detailed Engineering design with BoQ and specifications</td> <td>D+60 days</td> <td>25</td> </tr> </tbody> </table>	S.No	Milestone	Time	Payment%	1	Inception report with Traffic survey and investigations	D + 15 days	10	3	Conceptual design and Preliminary cost	D+30 days	15	4	Financial Analysis with detailed cost estimates	D + 45 days	10	5	Detailed Engineering design with BoQ and specifications	D+60 days	25	Since the scope of work involves traffic survey, topographical survey, geotechnical survey, bathymetric survey and collection of data, <b>which requires huge initial investment</b> , it is therefore we request your good self to kindly provide mobilisation advance of 15 % on submission of BG of equivalent amount. Accordingly kindly amend/consider the clause as follow:  Deliverable, time frame and payment schedule <table border="1"> <thead> <tr> <th>S.No</th> <th>Milestone</th> <th>Time</th> <th>Payment %</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Mobilisation advance</td> <td>-</td> <td>15</td> </tr> <tr> <td>2</td> <td>Inception report with Traffic survey and investigations</td> <td>D + 30 days</td> <td>10</td> </tr> <tr> <td>3</td> <td>Conceptual design and</td> <td>D+45 days</td> <td>15</td> </tr> </tbody> </table>	S.No	Milestone	Time	Payment %	1	Mobilisation advance	-	15	2	Inception report with Traffic survey and investigations	D + 30 days	10	3	Conceptual design and	D+45 days	15	Refer reply to query in S. No. 2
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39	Section 5: Terms of Reference	Scope of Services	As per the RFP issued, the scope of work doesn't contain Mathematical Model Studies for the Jetties. We request to kindly include the Mathematical Model Studies in the scope of work, as we feel it very essential for fixing the alignment of the jetties.	Mathematical model studies are required to be carried out for each terminal for alignment of jetties based on the current flow patterns at the proposed jetty sites.																												

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

40	Appendix-II Page No.106	Appendix II: Inspection notes of Jetties	Exact location of sites with coordinates may please be provided.	Tentative locations of these jetties are provided in Appendix II of the RFP, Pg. 106. The exact location and the coordinates will be provided to the selected consultant.
<b>M/s MONARCH SURVEYORS AND ENGINEERING CONSULTANTS PVT LTD.</b>				
41	Page 27 Clause 9.3	<p>Technical Capacity: The Applicant shall have, over the past 7 (seven) years preceding the last date for submission of bid, successfully completed Similar Works as per details below:</p> <p>Three similar works* each with consultancy fee of over Rs. 1.5 crores. Or Two similar works* each with consultancy fee of Rs over 2.0 crores. Or One similar work* with consultancy fee of over Rs. 2.5 crores.</p> <p>* Similar Works shall mean Carrying out Detailed Design/Engineering of marine civil engineering works like Jetty/Berth/Breakwater/Dry Dock</p>	<p>A Consultancy fee asked for similar assignment is huge Therefore for better competition we request you to change as follows.”</p> <p>Three similar works*having project cost Rs.90 Cr. Or Two similar works*having project cost Rs. 60 Cr. Or Two similar works*having project cost Rs.30 Cr.</p> <p>Similar Works shall mean Carrying out Detail Project Report/ Detailed Design/Engineering of marine civil engineering works like Jetty/Berth/Breakwater/Dry Dock/Creek Bridges/Antisea erosion bunds</p>	The condition given in the RfP remains unchanged.
42	Page 27 Clause 9.3	Financial Capacity*: The Applicant shall have received a minimum income of Rs. 25 crores per annum from professional fees during each of the 3 (three) financial years preceding the last date of submission of bids.	For better competition we request you to change as “The Applicant shall have received a minimum income of Rs. 10 crores per annum from professional fees during each of the 3 (three) financial years preceding the last date of submission of	The condition given in the RFP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

			bids..”	
43		Proposal Due Date 18/1/2017	Kindly extend at least 15 days after CSD.	Refer reply to query in S. No. 27
<b>M/s ENGINEERS INDIA LIMITED</b>				
44	Page 10, Clause 2.1.11	Termination Of Contract	Bidder requests to add the following at the end of the clause. “However payment for the services provided till the date of termination shall be done by the Client, within 30 days of the Termination”	The condition given in the RfP remains unchanged.
45	Page 90, Clause 6.4.5-b	Termination	Bidder requests to replace 2.5.1 with 6.4.1.	Refer reply to query in S. No. 34
46	Page 99, Clause 6.5.7	Limitation of Liability	Bidder requests to add the following as c) in the subject clause: “However the Consultant’s limitation of liability under this contract shall not exceed 10% of the Contract Price”	The condition given in the RfP remains unchanged.
47	Page 101, Clause 6.4	Payment to Consultant	We understand that invoice shall be raised monthly.	The invoices are to be raised only after submission of the report as per the milestones given in the RfP document.
48	Page 71	Fin Forms	Bidder requests to clarify the following: i. No of working days to be considered in a month and working hour’s per-day. ii. Bidder requests that charges to be provided at Fin Form 4E shall be made part of Fin Form 4C & 4D.	i) The working days and working hours are as per statutory rules of Govt. of India. ii) The condition given in the RfP remains unchanged.
49	Page 36, 72, 77	3.0, Fin Forms	Time schedule at Page 36 is mentioned as Six Months, at Page 71 it is mentioned as 03 years and at page 77 it is mentioned as D+90 Days.	Refer reply to query in S. No. 2

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

			Please clarify.	
50	Page 104, Clause-BG Format	BG Format	Bidder requests to add the following at the end of third para: “or upto _____ whichever is earlier”.	The clause provided in the RFP remains unchanged.
51	Page 22, Clause 7.12	Taxes-Financial Proposal	Bidder clarifies that any financial impact due to change in tax law/variation in taxes/introduction of new taxes shall be to Client’s account.	Any change in tax law/variation in taxes/introduction of new taxes shall be as per the Government notification.
52	Page 95, Clause 6.10.1.1 & 6.10.1.2	General	Bidder clarifies that the Consultant shall not be responsible for accuracy of and data/information as explained in 6.10.1.1. and 6.10.1.2 if the Designs, drawings, estimate and other details prepared by the Consultant is based on some basic data provide by the Client.	It is the responsibility of the Consultant to check the veracity of any data provided by the client or collected by itself. The clause provided in the RFP remains unchanged.
53	Page 96, Clause 6.13.2	Indemnity	Bidder requests to add the following at the end of the Clause:  “Similarly the Client agrees to indemnify and hold harmless the Consultant from and against any and all claims, actions, proceedings, lawsuits, demands, losses, liabilities, damages, fines or expenses (including interest, penalties (i) related to or arising out of, whether directly or indirectly, (a) the breach by the Client of any obligations specified in relevant clauses hereof; (b) the alleged negligent, reckless or otherwise wrongful act or omission of the Client.”	The clause provided in the RFP document remains unchanged.
54	Page 102, Clause 7.0	Dispute settlement	Bidder requests to modify the subject clause as below:	The clause provided in the RFP document remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

			<p>“If any dispute or difference of any kind whatsoever arises between the parties in connection with or arising out of or relating to or under this Contract, the parties shall promptly and in good faith negotiate with a view to its amicable resolution and settlement. In the event no amicable resolution or settlement is reached within a period of thirty (30) days from the date on which the above-mentioned dispute or difference arose, such dispute or difference shall be finally settled by arbitration. The arbitral tribunal shall consist of a sole arbitrator appointed by mutual agreement of the parties. In case of failure of the parties to mutually agree on the name of a sole arbitrator, <b>The appointment of the sole Arbitrator to be made in terms of the Arbitration and Conciliation Act 1996. the arbitral tribunal shall consist of three arbitrators. Each party shall appoint one arbitrator and the two arbitrators so appointed shall jointly appoint the third arbitrator.</b> The seat of arbitration shall be New Delhi and the arbitration shall be conducted in the English language. The Arbitration and Conciliation Act, 1996 shall govern the arbitral proceedings. The award rendered by the arbitral tribunal shall be final and binding on the parties”.</p>	
55	Page 99,	Limitation of Liability	Bidder requests that Consultant’s liability	The clause provided in the RfP

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

	Clause 6.5.7		toward the Client shall be limited to providing corrective engineering services till 06 months after receipt of final payment by the Consultant.	document remains unchanged.
<b><u>M/s Tractebel Engineering Pvt. Ltd</u></b>				
56	Clause 5.3, Scope of Services Traffic Study & Demand Analysis	Deliverable, time frame and payment schedule	The data collection as a part of the study will possibly require traffic surveys to be conducted at ground which shall include both Primary surveys (viz. TVC & OD) and secondary surveys (stakeholder consultation etc.). Since these primary surveys and secondary data collection from various offices consumes a lot of time. It is requested to increase the timeline for traffic survey report to at least 60 days.  Please confirm.	Refer reply to query in S. No. 2
57	Clause 5.3 Scope of Services Traffic Survey & Demand Analysis	<b><u>Traffic Survey and Demand analysis</u></b> The Consultant shall prepare preliminary traffic report and assess the traffic demand for various cargos.	In this aspect, is it required to assess the traffic potential for Ro-Ro facility for cargo vehicles?	The proposed jetties shall cater to the potential cargo arrived at based on the traffic studies including the passenger traffic.
58	Clause 5.3 Scope of Services Traffic Survey & Demand Analysis	Traffic Survey & Demand Analysis	The traffic potential for the proposed jetties mainly constitutes of Iron ore, other minerals etc. Does the authority/client have any data related to the mineral reserves etc. in the state of Goa and existing mining status?	As part of the traffic study, the consultant has to do his own arrangement to collect any data from the secondary sources and assess the potential for the proposed

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

			Will that data be shared with the selected consultant?	development.
59	Clause 5.3 of Section 5 (TOR)/ Page-74 Engineering Survey and Investigation	<ul style="list-style-type: none"> <li>• Collection of hydraulic data (Tide, wave, flood, etc.) and meteorological data (climate, cyclone, visibility, etc.)</li> <li>• Collection of geotechnical data (borehole, sediment, UCS, etc.) and hydrographic data (Bathymetry, HTL, LTL, etc.)</li> <li>• Collection of topographic and seismic data (Rock level, Elevations, etc.)</li> <li>• Collection of environment baseline data (marine ecology, water quality, etc.)</li> <li>• Identify the facilities and land requirements required for the planned infrastructure based on the traffic projection.</li> </ul>	<p>The objective described that consultant has to prepare DPR for 9 coastal Jetties in the 6 Waterways of Goa.</p> <p>It is requested to provide a drawing indicating the physical limits of the rivers and land limits for this study. Currently no boundary limits and quantity are provided in RFP to conduct survey and investigations.</p> <p>Please clarify.</p> <p>Also in view of timeline given at Page-77 and no clarity in scope, It is requested that client should undertake these studies within that timeline and provide data to successful consultant.</p>	<p>The data related to the physical limits of the river and land limits etc. will be provided by the Captain of Ports, Goa. The same will be shared with the selected bidder.</p> <p>Refer reply to query in S. No. 1</p> <p>The clause provided in the RfP document remains unchanged.</p>
60	Clause 5.3 of Section 5 (TOR)/ Page-74 Engineering Survey and Investigation	<ul style="list-style-type: none"> <li>• Collection of hydraulic data (Tide, wave, flood, etc.) and meteorological data (climate, cyclone, visibility, etc.)</li> <li>• Collection of geotechnical data (borehole, sediment, UCS, etc.) and hydrographic data (Bathymetry, HTL, LTL, etc.)</li> <li>• Collection of topographic and seismic data (Rock level, Elevations, etc.)</li> <li>• Collection of environment baseline data (marine ecology, water quality, etc.)</li> <li>• Identify the facilities and land</li> </ul>	<p>It is requested to provide specification for Hydrographic &amp; Topography survey at proposed Jetty locations, so that all bidders are on same platform.</p> <p>Also requested to review the deliverables timeframe of D+15 days provided in schedule at Page-77.</p> <p>It is requested to amend the timeframe against first milestone in sr. no.1 as D+90 days (without monsoon).</p>	Refer reply to query in S. No. 1 & 2

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

		requirements required for the planned infrastructure based on the traffic projection.	And also reviewed and amend subsequent time schedule accordingly	
61	Clause 5.3 of Section 5 (TOR)/ Page-74 Engineering Survey and Investigation	Collection of geotechnical data (borehole, sediment, UCS, etc.)	Specification for geotechnical investigation e.g. No. of Boreholes/ location, depth of boreholes, no. of test for sediment analysis etc. for each Terminal Location may be specified.	Refer reply to query in S. No. 1
62	Clause 5.3 of Section 5 (TOR)/ Page-74 Engineering Survey and Investigation	Collection of data	Collection of data including land details with ownership and cost of land with adequate background papers from state revenue departments is a tough task and repetitive visits may yields no significant results. Therefore It is requested that IPA will provide the necessary and required data to consultant. Consultant will not be responsible for any delay in delivery of data from state authorities or other stakeholders during the course of study.  Kindly confirm.	The clause provided in the RfP document remains unchanged.
63	Clause 5.3 of Section 5 (TOR)/ Page-75 Initial Environmental Examination (IEE)	<u>Initial Environment Examination (IEE)</u>  IEE should be carried out as part of this detailed feasibility study. Thus it can assure that the Project will be environmentally feasible. The general objectives of IEE study should at least cover the following:	RFP requires conducting the Environment study in two stage – IEE & EIA. The referred RFP clause stated that the consultant to be prepare an Environment Monitoring Plan based on IEE but as a standard industry practice Environment Monitoring Plan is to be prepared based on the findings of EIA study. It is understood that only Environment Management	The clause provided in the RfP document remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

		<ul style="list-style-type: none"> <li>• To provide information about the general environmental settings of the project area as baseline data and potential impacts of the project and the characteristic of the impacts, magnitude, distribution and their duration.</li> <li>• To provide information on potential mitigation measures to minimize the impact including mitigation costs.</li> <li>• IEE shall be conducted within the short time available. The study shall mainly depend on secondary data on physiological condition of the area. Field verifications shall be undertaken by the study team for updating the secondary data if necessary.</li> <li>• The data collected shall be analyzed for the predictions of the possible impact, based on which an Environmental Monitoring Plan (EMP) shall be prepared.</li> </ul>	<p>framework should be required as part of the IEE. Please confirm.</p>	
64	Clause 5.3 of Section 5 (TOR)/ Page-75 Environment Impact Assessment (EIA)	EIA Study Deliverable, Time frame and payment schedule	We understand that the deliverable mentioned at sr. No, 8/P-77 is to be read as “Report on IEE” as EIA report can only be prepared based on the TOR approved by MOEFCC, which may require collection of 3 seasons baseline data and therefore it is not feasible to prepare and submit an EIA report within 90 days. Please clarify and confirm.	Refer reply to query in S. No. 2

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

65	5.3 of Section 5 (TOR)/ Page-75 Environment Impact Assessment (EIA)	Environment Impact Assessment (EIA) The Consultant shall undertake environment impact assessment of the Project as per provisions of the Applicable Laws on environment protection and identify a package of measures to reduce/eliminate the adverse impact identified during the assessment. An environmental impact assessment report and environmental management plan shall be prepared based on such assessment. The management plan shall include project specific mitigation and monitoring measures for identified impacts as well as management and monitoring plans to address them. The Consultant shall also assist the Authority in addressing the comments and suggestions received during the EIA process with respect to DPR for getting environmental clearance from the competent authority.	EIA / EMP is a separate study for such Projects. Rather, the scope placed in the TOR is more extensive, which is having the portion of Public Hearing etc.,. Hence It is requested to remove EIA/EMP study and clearance from the scope and process the same as separate tender for Environment consulting agencies. The Scope may be reviewed and confirmed.	The clause provided in the RfP document remains unchanged.
66	Clause 1.0 Data Sheet at Page-36 QCBS	The method of selection is Combined Quality cum Cost Based Selection (CQCCBS) The weights given to technical and financial proposals are: • Technical = 0.7 • Financial = 0.3	Combined Quality cum cost based system is usually based on 80:20 basis rather than 70:30 as proposed in RFP. It is requested to amend QCBS for the evaluation accordingly. Please confirm.	The condition given in the RfP remains unchanged.
67.	Clause 9.4.4 of Section 2 at Page-29 Qualifications and	<b>Team Leader – Port Planning Expert</b> Bachelor degree in civil engineering with minimum experience of 25 years in various field of civil engineering, planning and design of port projects, etc.	It is requested to consider Bachelor degree in civil engineering with minimum experience of 25 years OR Post Graduate Degree in Civil/Structural Engineering with minimum experience of 15 years in	The condition given in the RfP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

	competence of the key staff for the assignment	Experience of at least 5 similar projects.	various field of civil engineering, planning and design of port projects, etc. Experience of at least 5 similar projects. Kindly confirm.	
68	Clause 9.4.4 of Section 2 at Page-29 Qualifications and competence of the key staff for the assignment	<b>Structural Engineer</b> Bachelor degree in Civil engineering with minimum experience of 20 years in design of marine structures. Experience of at least 3 similar projects.	It is requested to consider Bachelor degree in civil engineering with minimum experience of 20 years OR Post Graduate Degree in Civil/Structural Engineering with minimum experience of 12 years in various field of civil engineering, planning and design of port projects, etc. Experience of at least 3 similar projects. Kindly confirm.	The condition given in the RfP remains unchanged.
69	Clause 3.0 of Data Sheet at Page-36 5.3 of Section 5 (TOR)/ Page-77	<b>Duration of assignment:</b> Duration of assignment shall be for a period of 6 months.  <b>Deliverable, time frame and payment schedule – 90 days (3 Months)</b>	Duration of the assignment and deliverables timeframe provided in RFP subsequent clauses are contradictory.  Please Clarify.  The Time frame provided for such exhaustive study is very less, since included with Hydrographic & Topographic, Traffic Survey and Geotechnical Investigation.  Total duration of the assignment should be 9 months without monsoon period.  May be reviewed and confirm.	Refer reply to query in S. No. 2
70	Clause <b>Deliverable, time frame</b>	The RFP is for preparation of 9 DPR, thereby the payment shall be done only after submission of relevant project	The footnote provided with Payment schedule is contradictory to schedule provided. Hence we request you to delete	Refer reply to query in S. No 2

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

	<b>and payment schedule at Page-77</b>	document for each deliverable.	this footnote and modify payment schedule in realistic manner. Please confirm.																																													
71	Clause 4.1 of Data Sheet	The last date of submission of proposal is: 18/01/2017 before 3:00 PM (IST). The opening of Technical offers at 1530 Hrs on 18/01/2017	Request you to kindly extend the date of submission by at least 2 weeks from the date of receipt of pre bid clarifications.	Refer reply to query in S. No.27																																												
72	Clause Deliverable, time frame and payment schedule at Page-77	<table border="1"> <thead> <tr> <th>S.No</th> <th>Milestone</th> <th>Time *</th> <th>Payment(%)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Inception report with Traffic survey and investigations</td> <td>D + 15 days</td> <td>10</td> </tr> <tr> <td>3</td> <td>Conceptual design and Preliminary cost</td> <td>D + 30 days</td> <td>15</td> </tr> <tr> <td>4</td> <td>Financial Analysis with detailed cost estimates</td> <td>D + 45 days</td> <td>10</td> </tr> <tr> <td>5</td> <td>Detailed Engineering design with BoQ and specifications</td> <td>D + 60 days</td> <td>25</td> </tr> <tr> <td>7.</td> <td>Detailed</td> <td>D +</td> <td>10</td> </tr> </tbody> </table>	S.No	Milestone	Time *	Payment(%)	1	Inception report with Traffic survey and investigations	D + 15 days	10	3	Conceptual design and Preliminary cost	D + 30 days	15	4	Financial Analysis with detailed cost estimates	D + 45 days	10	5	Detailed Engineering design with BoQ and specifications	D + 60 days	25	7.	Detailed	D +	10	<p>In view of quantum of Survey and Investigation and detailed study afterwards for preparation of DPR for 9 coastal jetties, we propose following deliverable and payment schedule. Proposed time schedule is without monsoon period. Please confirm.</p> <table border="1"> <thead> <tr> <th>S.No</th> <th>Milestone</th> <th>Time *</th> <th>Payment (%)</th> </tr> </thead> <tbody> <tr> <td><b>1.</b></td> <td>Inception report with Traffic survey and investigations</td> <td>D + 90 days</td> <td><b>30</b></td> </tr> <tr> <td><b>2.</b></td> <td>Conceptual design and Preliminary cost</td> <td>D + 120 days</td> <td><b>10</b></td> </tr> <tr> <td><b>3.</b></td> <td>Report on IEE</td> <td>D + 120 days</td> <td><b>10</b></td> </tr> <tr> <td><b>4.</b></td> <td>Financial Analysis with detailed cost</td> <td>D + 150 days</td> <td><b>10</b></td> </tr> </tbody> </table>	S.No	Milestone	Time *	Payment (%)	<b>1.</b>	Inception report with Traffic survey and investigations	D + 90 days	<b>30</b>	<b>2.</b>	Conceptual design and Preliminary cost	D + 120 days	<b>10</b>	<b>3.</b>	Report on IEE	D + 120 days	<b>10</b>	<b>4.</b>	Financial Analysis with detailed cost	D + 150 days	<b>10</b>	Refer reply to query in S. No. 2
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73	Clause 5.3 of Section 5 (TOR)/ Page-76 Detailed Engineering Design	Berthing / Mooring load calculations and design of fendering system. This consists of berthing and mooring load calculation, checking mooring pattern, finalisation of bollards location, numbers, identification of suitable fender type, dimensions etc.	Please confirm dynamic mooring analysis will not be required under this study scope.	The clause given in the RfP remains unchanged.																																				
74	Clause 5.3 of Section 5 (TOR)/ Page-	Visit to site as and when required during design stage	Please confirm how many such visits required during design stage as well as in approval stage for presentation to	The clause given in the RfP remains unchanged.																																				

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

	76 Detailed Engineering Design		stakeholders. It will brought all the bidders on same platform in financial bid.	
<b><u>M/s Indian Register of Shipping</u></b>				
75	Page 13,	Bid security of Rs. 15 lacs	We request you to reduce the bid security fee	The clause given in the RfP remains unchanged.
76	Page 56	Eligibility Criterion	In case of a consortium, above form has to be submitted for each consortium member and Minimum Eligibility Criteria for revenue should be satisfied by the Lead Member  We request you to allow the Financial Capacity* to be fulfilled by either of the partner to JV.	The clause given in the RfP remains unchanged.
77	Page 19	Key personnel	We request you to consider use of sub-consultants for the position of key personnel	The clause given in the RfP remains unchanged.
78	Page 29	Team leader – Port Planning Expert	We request you to reduce the no. of years of experience to 20 years	The clause given in the RfP remains unchanged.
79	Page 29	Structural Engineer	We request you to reduce the no. of years of experience to 10 years	The clause given in the RfP remains unchanged.
80	Page 29	Financial expert	We request you to allow use of sub-consultants for this position. As technical consultants, it will be difficult to have MBA with finance background on the	The clause given in the RfP remains unchanged.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

			payrolls of the organization.	
81	Page 35	Proposal due date	We request you to give at least 15 days for preparation of proposal from the date of response to the pre-bid queries.	Refer reply to query in S. No.27
82	Page 74	Traffic survey and demand analysis	We request you to confirm that this will be a secondary analysis confirming results of any earlier studies carried out. Primary survey is not envisaged.	The clause given in the RfP remains unchanged.
83	Page 75	Engineering surveys and investigations	<p>We request you to provide specifications for the site surveys and investigations to be carried out and the no. of such locations for which the surveys are to be carried out. For example, request the Authority to confirm no. of marine bore holes required, no. of land bore holes, no. of locations for measuring tide, current etc and no. of days for which the measurements are to be considered.</p> <p>We request you to confirm whether assistance will be provided in sourcing data from other Government institutions.</p> <p>Are surveys and investigations required to be carried out for all 9 locations.</p>	Refer reply to query in S. No.1

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

84	Page 75	Initial environment examination	We request you to provide some specifications for carrying out such site surveys	The clause given in the RfP remains unchanged.
85	Page 75	Preliminary design	Preliminary design at this stage will be a concept level design for calculating BoQ. It will not be a tender level design. We request you to Clarify whether the understanding is correct.	The understanding is correct.
86	Page 76	Project cost	Based on the preliminary design and BoQ block cost estimates will be provided at this stage of the project. We request you to clarify whether our understanding is correct	The understanding is correct.
87	Page 76	Detailed engineering and design	Design at this stage will be a detailed design for issue of good for construction drawings	The detailed engineering shall comprise of carrying out the detailed design, engineering calculations, design reports and preparation of good for construction drawings.
88	Page 77	Tender preparation	The Consultant will only provide the technical part of the works. Commercial and other legal aspects of the tender will be provided by the Authority. Please confirm  Is bid evaluation to be considered as part of the Consultants scope.	The consultant shall prepare the complete tender document. The commercial part, General and special conditions of contract shall be included after due discussions with the client. The evaluation of tenders is not in the scope of tenderer but authority may ask the consultant to provide clarifications w.r.t the queries raised by the bidders.

**IPA Pre-Bid Queries-Compiled**

**RFP for Selection of Consultant for preparing Detailed Project Report for Development of Coastal Jetties in Goa**

89	Page 77 & 37	Time frame	Time frame of D+90 days for preparation of 9 DPR's is found to be too less. & On page 37 duration of project is mentioned as 6 months We request you to provide sufficient time for carrying out the surveys, interpretation of results, carry out preliminary and detailed design and prepare tender for inviting bids.	Refer reply to query in S. No. 2
<b><u>M/s Essar Projects (India) Limited</u></b>				
90	Page no. 45	Form C	Pls clarify whether last three years annual turnover is required or actual payment received is required as both the things are different.	The last 3 years annual turnover in terms of payment received towards the consultancy works is required.